

Q&A

Answers to Frequently Asked Questions About Your United Way



United Way
of Greenville County

1. Can you give me a brief description of the United Way of Greenville County? United Way of Greenville County (UWGC) is a nonprofit, volunteer-driven organization that unites donors, companies, volunteers, partner agencies, and other organizations to improve lives and achieve measurable results that make our community stronger. United Way achieves this by doing two things: 1) helping people in need right now through ongoing support of essential local programs, and 2) eliminating future needs by developing strategies to impact the underlying causes that negatively impact school readiness, high school graduation, and financial stability.

2. How is United Way different from other nonprofit organizations? United Way has a unique ability to help us come together as a community to identify and address the issues that take everyone to solve. Those issues, like making sure children are ready to start school, keeping kids in school through high school graduation and beyond, and helping families become more financially stable, cross lines of race, gender, geography, faith and economic status and can only be addressed with collective focus and action. Your contribution is combined with those made by others to impact our community in ways no single organization or individual can.

3. Who makes program investment decisions? Deciding which programs receive United Way funding and managing those investments is placed in the capable hands of more than 70 community volunteers. These volunteers worked together and collectively spent more than 1,500 hours from last summer to this spring to carefully manage contributor dollars and other resources in important local programs. United Way of Greenville County funds 86 programs at 57 local agencies and organizations.

4. Who may receive program funding from United Way of Greenville County? Any tax-exempt, nonprofit organization that conducts health or human service programs in Greenville County may apply. Programs are funded based on factors designed to ensure the greatest return on investment for the 37,000 donors who support the community through United Way. These factors include: 1) A program's ability to address United Way's focus areas of nurturing children, guiding youth, strengthening families, improving community health and assisting people in crisis; 2) Program/agency finances and sustainability; 3) Program results measurement and reporting; and 4) Demonstration of collaboration, innovation and best practices. The United Way Board of Trustees makes the final decisions on all allocations.

5. Does United Way of Greenville County have a formal financial audit procedure? An audit of United Way's financial statements is conducted annually by an independent, certified public accountant whose examination complies with Generally Accepted Auditing Standards (GAAS), and in accordance with Generally Accepted Accounting Principles (GAAP). Volunteer finance and audit committees monitor all aspects of the organization's finances and audit relationships to ensure that United Way adheres to the highest standards of financial accountability. In addition to an annual audit, United Way is in compliance with all state and federal laws, and meets or exceeds United Way Worldwide membership requirements and standards.

6. What were the results of the 2010 United Way campaign in Greenville County? In 2010, UWGC raised \$14,712,161; 209 companies gave corporate gifts; 37,000 individuals contributed; and 477 companies participated in the campaign.

7. How much of the money raised by United Way is used for administrative purposes? Only 13% of funds raised by our United Way is used for fundraising and administration. United Way is this efficient because community support keeps costs to a minimum—including extensive volunteer leadership, executives "loaned" by companies, public service advertising donations and more.

8. Why should I give? I never use United Way services. Inadequate health care, juvenile crime, kids not ready to start school, youth dropping out of high school, emergency assistance in times of crisis—concerns like these affect everyone in a community. There are no religious or economic boundaries. Because United Way funded programs and services are community-wide, they extend the reach of caring throughout Greenville County to individuals, families and neighborhoods. The ultimate goal of United Way is to impact issues that make our community stronger, which in turn will benefit all of us.

9. Since I live in another county, why should I give here? United Way asks people to give where they work, but services can be used where they work or live. If you wish, you may designate your gift to United Way in the county where you live by completing a Donor Choice Form. These are available from your campaign coordinator or the United Way office.

10. My spouse and I both work. Why should we both give? United Way doesn't ask families to give, but asks individuals to contribute according to salary and ability. If both the husband and wife work, each is asked to consider giving a Fair Share of what he or she earns.

11. What if I feel pressured to give? United Way has a non-coercion policy, so no one should be forced to give. United Way is made possible because so many people give voluntarily, and volunteerism is what United Way is all about.

12. The United Way Fair Share Scale is too high. Do I have to give that much? Fair Share is a guide, not a demand. Fair Share was designed to ask each person for the same amount in proportion to his or her earnings. It is a response to people who ask, "How much should I give?" Obviously, only you know your own circumstances; your gift must be your decision.

13. I give through payroll deduction; why do I need to keep a copy of my pledge? Due to IRS regulations, individuals giving through payroll deductions will be required to show a copy of their pledge form as well as documentation from their employer with their charitable deduction noted on it. This documentation is required for anyone who itemizes charitable contributions on their income tax return. United Way of Greenville County's pledge card includes a tear-off stub that provides the information required by the IRS. This stub or a copy of the entire form should be kept for tax records.

14. Can I give to specific agencies? Yes. Keep in mind that United Way volunteers have researched the community and identified the areas of greatest need for Greenville County. A gift to United Way will support programs and initiatives that directly address these needs. However, if a United Way funded agency or other nonprofit 501(c)(3) health and human service organization is especially important to you, complete both a pledge card and a Donor Choice Form that is available from your campaign coordinator or the United Way office to designate your gift.

15. How do donor designations to specific agencies affect the overall funding to that agency? Designated funds and the pool of undesignated funds available for allocation are accounted for separately. The designated dollars and the allocated dollars are separate streams of income to the agencies. For example, XYZ agency receives \$5,000 in designations from donors and \$50,000 in allocation from the United Way Community Impact Funds—total dollars received by the agency will be \$55,000. There is a fee of 13% for the processing of donor designated dollars. There is no fee for a designation to other United Ways in Upstate SC.

16. If I stop working or leave the company where I made my donation, what happens to my pledge? Should you stop working, your payroll deduction pledge stops too. Your pledge through United Way is made in good faith based upon your employment. When you start a new job, ask to sign up for payroll deduction again, or call United Way for further details.

17. Why do some agencies charge for services? Agencies supported by United Way serve all of us. If there is a fee for service, it is usually based on one's ability to pay, and represents another source of income for the agency. This is necessary because United Way cannot cover the full cost of every agency's operation.

18. Someone I know didn't receive help from an agency supported by United Way. Why? It is difficult to answer the question without the details of the specific situation. First, get the facts: names, dates, and all pertinent information. Then, call the United Way office at 467-3333. Any concern will be explored fully, and a response will be provided to the inquirer.

19. United Way has been funding Graduate Greenville's graduation coach program since 2007. Why is funding not continuing during the 2011-2012 school year? Graduate Greenville is a partnership of Greenville County Schools, Public Education Partners (formerly the Alliance for Quality Education) and United Way of Greenville County. In early 2011, the Graduate Greenville board of directors voted to close its graduation coach program effective June 30, 2011. United Way provided annual program funding of \$150,000 (approximately 25% of the total dollars required to operate the program); but without sufficient local, state, federal or private funding sources, there was not enough funding to continue the program. United Way funds were used to keep the program operational for the remainder of the 2010-2011 school year. United Way remains committed to creating and supporting strategies to help more students graduate from high school. To this end, it is actively working with the Graduate Greenville board of directors to connect students affected by the closing of the graduation coach program with other local resources to help them continue on their path to high school graduation and future success.

20. What is the United Way of Greenville County's position on funding Boy Scouts? United Way of Greenville County currently funds Boy Scouts of America, Blue Ridge Council at approximately \$213,845. This funding amount includes United Way program funding for Scoutreach and donor-directed gifts. United Way volunteers who guide funding decisions (see question #3) continue to recommend investing in the Scoutreach program because they believe that low-income, at-risk youth greatly benefit from participating in safe, structured life skills programs.

21. Does the United Way support Planned Parenthood and agencies that promote abortion? The money raised in Greenville County stays in Greenville County. There is no chapter of Planned Parenthood in Greenville County. United Way of Greenville County does not fund Planned Parenthood. None of the agency programs funded by United Way of Greenville County promote, endorse, or make referrals on abortion.

22. How do people get help from United Way?

What is United Way 2-1-1? United Way supports local programs throughout Greenville County that help people every day. While United Way does not provide direct services to individuals and families, it does operate United Way 2-1-1. When callers dial 2-1-1, they can speak with a counselor who provides free, confidential referrals to help them contact organizations that can assist with counseling, job training, emergency assistance and other needs. United Way 2-1-1 operators responded to more than 9,900 calls in the past year.

23. What is United Way Hands On Greenville and how can it help me get involved?

As a critical volunteer engagement strategy of UWGC, United Way Hands On Greenville links volunteers with rewarding opportunities and champions volunteerism and civic engagement. In the past year, Hands On Greenville recruited 3,020 new volunteers, offered 45,471 volunteer opportunities, and, through the work of more than 9,000 volunteers, donated 45,008 hours of service to our community. These hours of service reflect an economic contribution of nearly \$912,000. United Way Hands On Greenville offers opportunities to get involved through volunteerism year round. Call 242-4224 or visit handsongreenville.org.

24. How many individuals work at United Way? United Way employs 52 staff members in a combination of full-time, part-time and grant-funded roles who provide leadership in fund raising, community planning and programs, financial administration, communications, information & referral, and volunteer engagement. Many of the staff are grant-funded positions whose primary purpose is to provide programs and services to benefit the community. Staff also recruit and engage more than 1,400 volunteers during the year, effectively utilizing their expertise to help further the mission and work of United Way. Specific questions regarding staff should be directed to Ted Hendry, President of United Way of Greenville County at (864) 467-3333.

25. How does United Way pay for events and luncheons?

Hundreds of volunteers work each year with no compensation and "no free lunch." Volunteers are asked to pay for lunches. Local companies very generously provide "event sponsorships" to offset the cost of recognition and cultivation events for donors.

26. What is the relationship between United Way of Greenville County & United Way Worldwide?

United Way of Greenville County is autonomous and managed by local volunteers. United Way Worldwide is a national training and service center providing services to local United Ways across the country. United Way of Greenville County pays membership dues to United Way Worldwide in return for services that include the use of the United Way name and logo, market research, promotional items, national/NFL advertising, and training for staff. United Way Worldwide does not govern United Way of Greenville County. Led by a board of local volunteers, all funding and leadership decisions for United Way of Greenville County are made right here. The \$139,168 paid by United Way of Greenville County to United Way Worldwide for services are included as part of United Way of Greenville County's overall fundraising and administrative costs (see question 7).

LIVE UNITED™ 